

Your Company Name RRIF Estate Maximizer

(current date)

page 1 of 7

"Pay tax on your RRIF income only once!"

Are you now receiving more RRIF income than what you need to live on?

Are you accumulating additional assets that you would like to pass on to your heirs - your children or grandchildren - or to a charity but instead are simply creating additional tax liabilities?

Many people are unaware that:

- * By withdrawing only the minimum required RRIF income, that they are actually creating a larger tax liability, as 100% of the remaining RRIF balance is taxable on their death if they do not have a spouse to roll the account to. In addition, the income tax they will have to pay over their lifetime on non-registered savings may be equal to or more than the actual amount saved!
- * They do not have to give up control of assets earmarked for grandchildren to avoid paying taxes on the growth!

A life insurance policy that qualifies under section 148 of the Income Tax Act, is an excellent planning tool that can be used to create a tax advantaged account. This account is totally accessible and under your control while you are alive, and is paid out to your designated beneficiary outside your estate at death. Thus you can avoid paying income tax, probate and legal fees.

Your Company Name

RRIF Estate Maximizer

(current date)

page 2 of 7

The RRIF Estate Maximizer concept is designed for those who have surplus income in retirement and who wish to maximize the transfer of assets tax-free to beneficiaries upon death.

The concept assumes that taxable RRSP assets are applied to a RRIF. Income tax would be payable on the RRIF income and on a portion, or all of the resulting net proceeds invested in a tax advantaged life insurance policy.

For comparison purposes, we show the same net annual amount being invested in an Alternative Investment with the net after-tax interest being reinvested. The life insurance policy fund is growing on a tax-sheltered basis and is used to pay annual mortality charges for the Estate Benefit.

NOTE: The RRIF "Net Benefit To Estate At Death" is added to the Estate Benefits on Death from both the Alternative Investment and the life insurance policy as well as the Fund Value to arrive at the combined value of these options.

This illustration assumes that the first insurance premium is paid when the first payout comes out of the RRIF, which is immediately when the RRIF is started.

Withdrawals from the policy may be subject to income tax, depending on the Adjusted Cost Basis (ACB) of the policy, at the time of withdrawal. However, the proceeds of a life insurance policy upon death of the insured are received tax free in the hands of the beneficiaries.

This is an illustration only and NOT a Contract. Rates of return and values contained within are projections only and are not guarantees or forecasts of future performance. It must be read in conjunction with a policy illustration from the Life Company.

Your Company Name

RRIF Estate Maximizer

(current date)

page 3 of 7

CONCEPT ASSUMPTIONS

Insureds

Insured: Well to do Retiree,
Male Age 69 Non-Smoker

Prepared By:

Name: Agent / Broker

Product

Name: Universal Life
Policy Type: Single Life
Face Amount: \$75,000
Payment Method: Planned Deposits (24 Years)
Projected Annual Growth Rate: 6.000%

Alternative Investment

Growth Breakdown: 100% Interest
Effective Tax Rate On Interest: 45.00%
Projected Annual Growth Rate: 6.000%

Other Details

RRIF Rate: 5.00%
RRIF Single Premium: \$250,000
Marginal tax rate assumed at death: 50.00%
Starting RRIF age used for calculating min. payouts: 69

Your Company Name

RRIF Estate Maximizer

(current date)

page 4 of 7

REGISTERED RETIREMENT INCOME FUND MINIMUM PAYOUTS DEPOSITED INTO AN ALTERNATIVE INVESTMENT

Pol Yr	Age	Pre-Tax Annual Income Payout	RRIF Account Balance	Tax on Account Balance At Death	Net After-Tax Income Payout	Net Benefit To Estate At Death
1	70	11,905	250,000	125,000	6,548	125,000
2	71	12,500	249,375	124,688	6,875	124,688
3	72	18,404	242,520	121,260	10,122	121,260
4	73	18,140	235,598	117,799	9,977	117,799
5	74	17,882	228,602	114,301	9,835	114,301
6	75	17,625	221,526	110,763	9,694	110,763
7	76	17,390	214,343	107,171	9,564	107,171
8	77	17,126	207,078	103,539	9,419	103,539
9	78	16,877	199,711	99,855	9,282	99,855
10	79	16,636	192,229	96,114	9,150	96,114
11	80	16,397	184,623	92,312	9,018	92,312
12	81	16,155	176,892	88,446	8,885	88,446
13	82	15,903	169,039	84,519	8,746	84,519
14	83	15,670	161,037	80,519	8,618	80,519
15	84	15,427	152,891	76,445	8,485	76,445
16	85	15,182	144,594	72,297	8,350	72,297
17	86	14,937	136,140	68,070	8,215	68,070
18	87	14,690	127,523	63,762	8,079	63,762
19	88	14,448	118,729	59,364	7,947	59,364
20	89	14,200	109,755	54,878	7,810	54,878
21	90	13,950	100,596	50,298	7,672	50,298
22	91	13,701	91,239	45,620	7,536	45,620
23	92	13,440	81,690	40,845	7,392	40,845
24	93	13,168	71,947	35,974	7,243	35,974
25	94	12,893	62,007	31,004	7,091	31,004
26	95	12,401	52,086	26,043	6,821	26,043
27	96	10,417	43,752	21,876	5,729	21,876
28	97	8,750	36,752	18,376	4,813	18,376
29	98	7,350	30,872	15,436	4,043	15,436
30	99	6,174	25,932	12,966	3,396	12,966
31	100	5,186	21,783	10,891	2,853	10,891

Your Company Name

RRIF Estate Maximizer

(current date)

page 5 of 7

ALTERNATIVE INVESTMENT

Pol Yr	Age	RRIF Net After Tax Payout	Annual Deposit from RRIF	Annual Growth	Tax Due on Growth	Balance	Tax On Unrealized Capital Gains (if any)	After Tax Estate Benefit including RRIF Balance
1	70	6,548	6,548	393	177	6,764	0	131,764
2	71	6,875	6,875	818	368	14,089		138,776
3	72	10,122	10,122	1,453	654	25,010		146,270
4	73	9,977	9,977	2,099	945	36,142		153,941
5	74	9,835	9,835	2,759	1,241	47,494		161,795
6	75	9,694	9,694	3,431	1,544	59,075		169,838
7	76	9,564	9,564	4,118	1,853	70,905		178,076
8	77	9,419	9,419	4,819	2,169	82,974		186,513
9	78	9,282	9,282	5,535	2,491	95,301		195,157
10	79	9,150	9,150	6,267	2,820	107,898		204,012
11	80	9,018	9,018	7,015	3,157	120,774		213,086
12	81	8,885	8,885	7,780	3,501	133,938		222,384
13	82	8,746	8,746	8,561	3,852	147,393		231,913
14	83	8,618	8,618	9,361	4,212	161,160		241,679
15	84	8,485	8,485	10,179	4,580	175,243		251,689
16	85	8,350	8,350	11,016	4,957	189,652		261,949
17	86	8,215	8,215	11,872	5,342	204,397		272,467
18	87	8,079	8,079	12,749	5,737	219,488		283,249
19	88	7,947	7,947	13,646	6,141	234,940		294,304
20	89	7,810	7,810	14,565	6,554	250,760		305,638
21	90	7,672	7,672	15,506	6,978	266,961		317,259
22	91	7,536	7,536	16,470	7,411	283,555		329,175
23	92	7,392	7,392	17,457	7,856	300,548		341,393
24	93	7,243	7,243	18,467	8,310	317,948		353,922
25	94	7,091	7,091	19,502	8,776	335,765		366,769
26	95	6,821	6,821	20,555	9,250	353,891		379,934
27	96	5,729	5,729	21,577	9,710	371,488		393,364
28	97	4,813	4,813	22,578	10,160	388,719		407,095
29	98	4,043	4,043	23,566	10,605	405,723		421,159
30	99	3,396	3,396	24,547	11,046	422,620		435,586
31	100	2,853	2,853	25,528	11,488	439,513		450,404

Your Company Name

RRIF Estate Maximizer

(current date)

page 6 of 7

REGISTERED RETIREMENT INCOME FUND AFTER-TAX PAYOUTS USED TO BUY LIFE INSURANCE

Pol Yr	Age	Pre-Tax Annual Income Payout	RRIF Account Balance	Tax on Account Balance At Death	Net After-Tax Income Payout	Net Benefit To Estate At Death
1	70	17,895	243,711	121,855	9,842	121,855
2	71	17,895	237,107	118,553	9,842	118,553
3	72	17,895	230,173	115,087	9,842	115,087
4	73	17,895	222,892	111,446	9,842	111,446
5	74	17,895	215,248	107,624	9,842	107,624
6	75	17,895	207,221	103,610	9,842	103,610
7	76	17,895	198,793	99,396	9,842	99,396
8	77	17,895	189,943	94,972	9,842	94,972
9	78	17,895	180,651	90,325	9,842	90,325
10	79	17,895	170,894	85,447	9,842	85,447
11	80	17,895	160,650	80,325	9,842	80,325
12	81	17,895	149,893	74,946	9,842	74,946
13	82	17,895	138,598	69,299	9,842	69,299
14	83	17,895	126,739	63,369	9,842	63,369
15	84	17,895	114,287	57,143	9,842	57,143
16	85	17,895	101,212	50,606	9,842	50,606
17	86	17,895	87,483	43,741	9,842	43,741
18	87	17,895	73,068	36,534	9,842	36,534
19	88	17,895	57,932	28,966	9,842	28,966
20	89	17,895	42,039	21,020	9,842	21,020
21	90	5,343	38,531	19,265	2,939	19,265
22	91	17,895	21,668	10,834	9,842	10,834
23	92	17,895	3,962	1,981	9,842	1,981
24	93	3,962			2,179	

Your Company Name

RRIF Estate Maximizer

(current date)

page 7 of 7

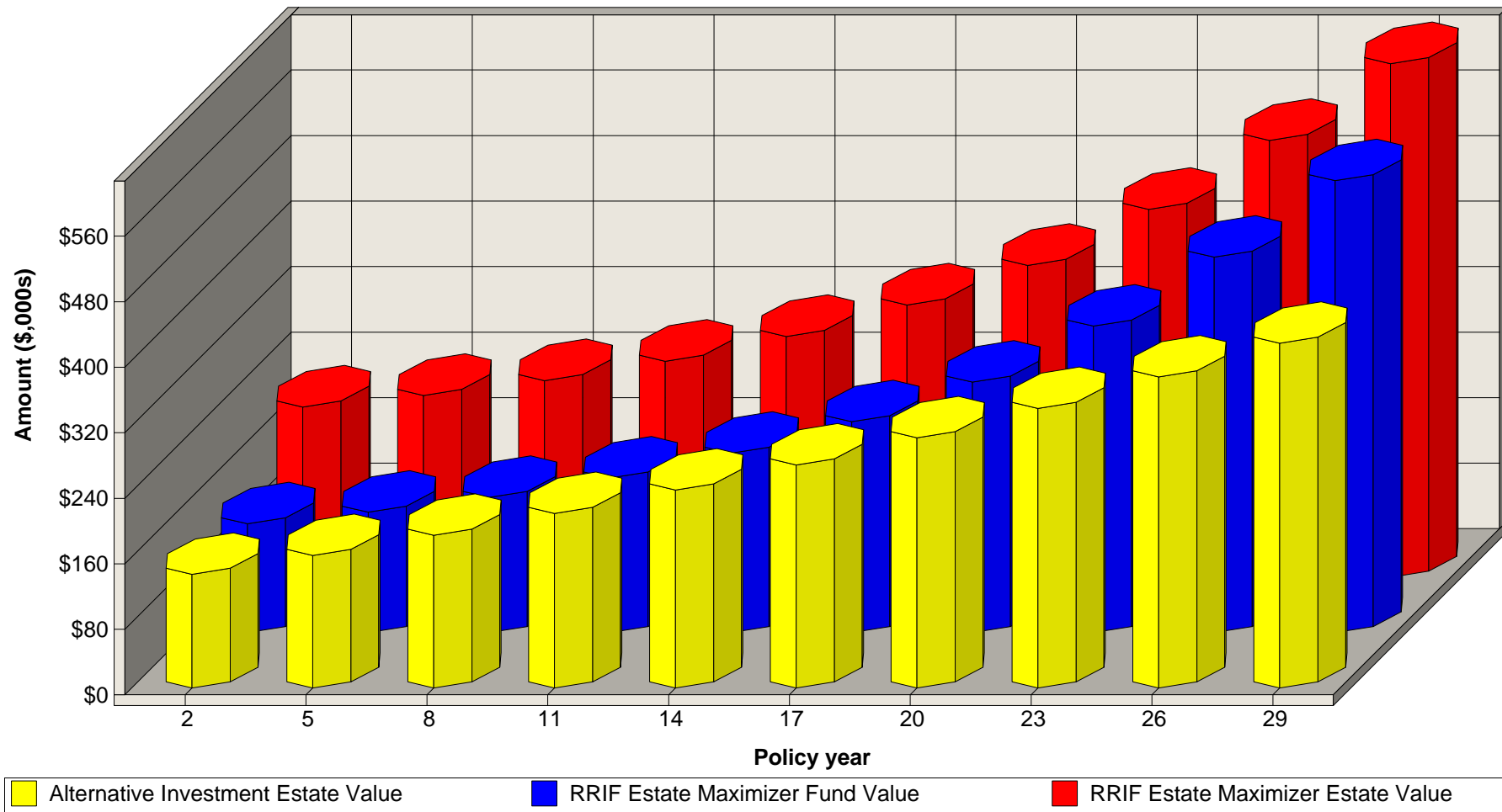
RRIF ESTATE MAXIMIZER

Life Insurance Policy							Estate Benefit Difference	
Pol Yr	Age	RRIF Net After Tax Payout	Annual Deposit	Net Cash Flow	After-Tax Estate Benefit including RRIF Balance	Fund Value including After-Tax RRIF Balance	Policy minus AI \$	Percent Increase Using Life Insurance
1	70	9,842	9,842	0	203,835	128,835	72,072	55%
2	71	9,842	9,842	0	207,932	132,932	69,156	50%
3	72	9,842	9,842	0	212,309	137,309	66,039	45%
4	73	9,842	9,842	0	216,981	141,981	63,040	41%
5	74	9,842	9,842	0	222,168	147,168	60,373	37%
6	75	9,842	9,842	0	227,751	152,751	57,914	34%
7	76	9,842	9,842	0	233,761	158,761	55,685	31%
8	77	9,842	9,842	0	240,228	165,228	53,714	29%
9	78	9,842	9,842	0	247,184	172,184	52,028	27%
10	79	9,842	9,842	0	255,135	180,135	51,123	25%
11	80	9,842	9,842	0	263,748	188,748	50,662	24%
12	81	9,842	9,842	0	273,073	198,073	50,689	23%
13	82	9,842	9,842	0	283,169	208,169	51,256	22%
14	83	9,842	9,842	0	294,093	219,093	52,415	22%
15	84	9,842	9,842	0	305,911	230,911	54,223	22%
16	85	9,842	9,842	0	318,691	243,691	56,742	22%
17	86	9,842	9,842	0	332,508	257,508	60,041	22%
18	87	9,842	9,842	0	347,443	272,443	64,193	23%
19	88	9,842	9,842	0	363,580	288,580	69,276	24%
20	89	9,842	9,842	0	381,012	306,012	75,374	25%
21	90	2,939	0	2,939	406,428	331,428	89,169	28%
22	91	9,842	9,842	0	427,085	352,085	97,910	30%
23	92	9,842	9,842	0	449,374	374,374	107,981	32%
24	93	2,179	9,842	(7,663)	480,734	405,734	126,812	36%
25	94				506,139	431,139	139,370	38%
26	95				533,338	458,338	153,404	40%
27	96				562,458	487,458	169,094	43%
28	97				593,633	518,633	186,538	46%
29	98				627,009	552,009	205,850	49%
30	99				662,741	587,741	227,155	52%
31	100				700,997	625,997	250,593	56%

Your Company Name

Proposal For: Well to do Retiree Prepared By: Agent / Broker

RRIF Estate Maximizer

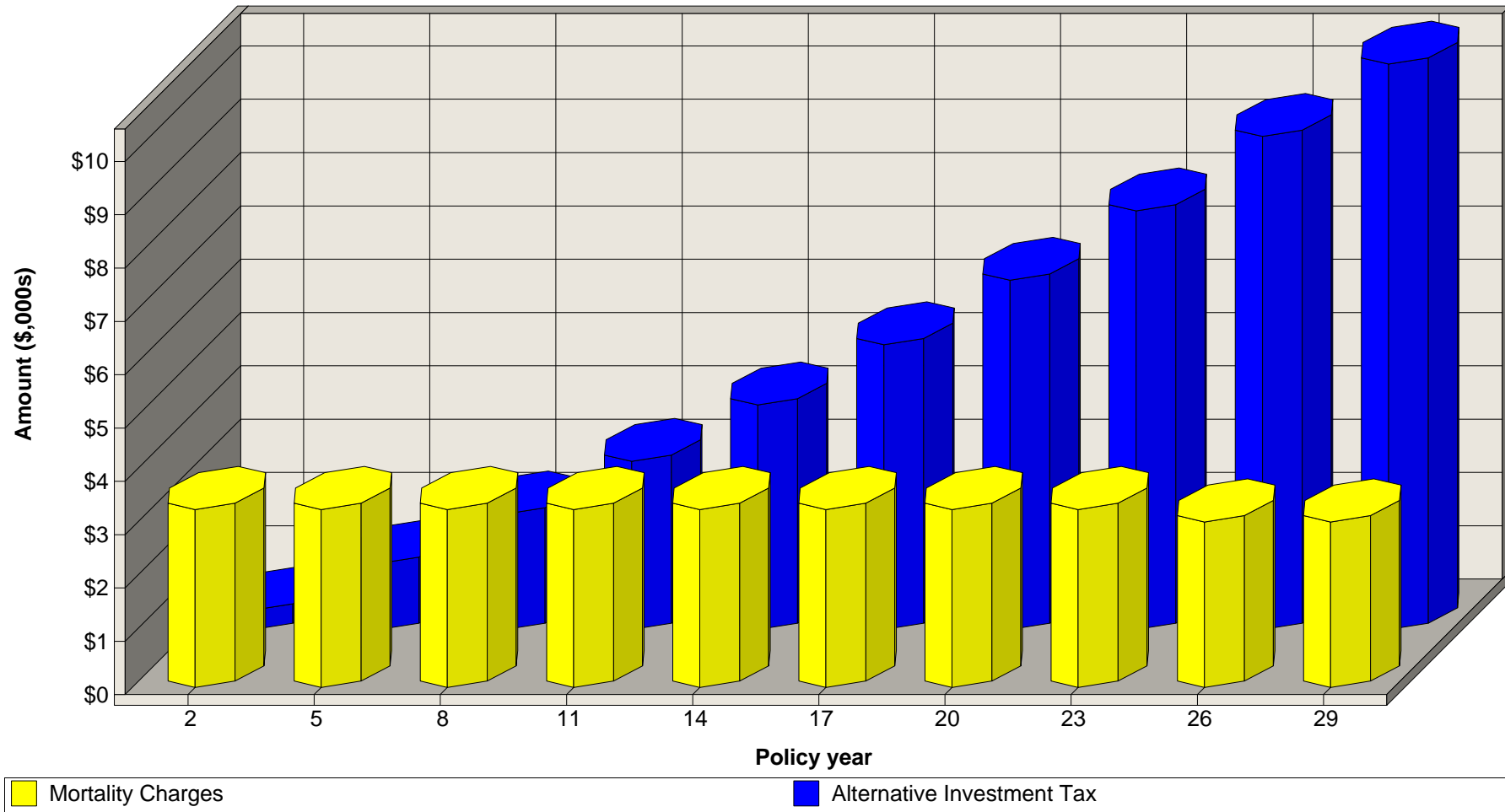


Male 69 NS. PRODUCT: Universal Life. FACE AMOUNT: \$75,000. TAX RATE: 45.00%
RRIF INVESTMENT: 250,000. RRIF RATE: 5.00% AI RATE SPREAD: 0.00%
NOTE: F.V. shown as portion of D.B. Must accompany a policy illustration. E.&O.E.

Your Company Name

Proposal For: Well to do Retiree Prepared By: Agent / Broker

RRIF Estate Maximizer



Male 69 NS. PRODUCT: Universal Life. FACE AMOUNT: \$75,000. TAX RATE: 45.00%
AI RATE SPREAD: 0.00%.
NOTE: F.V. shown as portion of D.B. Must accompany a policy illustration. E.&O.E.