## Your Company Name Internal Rate Of Return

## "When you need to unbundle the Universal Life Policy"

The Internal Rate of Return illustration allows you to unbundle the policy and display the mortality and expense charges deducted from the Fund Value of the policy.

The "Mortality and Administration Expense" charges can be compared to a stripped down "Yearly Renewable Term" or "Level Term to 100" product.

The illustration also provides you with a separate table for the "Fund Value" and "Rate of Return on Deposit". This information is generated from the life company illustration system.

The last column displays the "Estate Benefit" and calculates the "Rate of Return on Deposit" of the Death Benefit compared to the Total Deposits made to the policy to that point.

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(current date)

This illustration is designed to show the Internal Rate of Return for an investment in a Life Insurance policy. The INSURANCE PORTION - RATE OF RETURN ON DEPOSIT column shows the annual percentage return generated by the Estate Benefit since the issue date of the policy on the total premiums paid. Death Benefits are received by the beneficiary tax-free.

The SAVINGS PORTION - RATE OF RETURN ON DEPOSIT column shows the percentage return generated on the gross Fund Value since the issue date of the policy on the total premiums paid, with allowances for the deduction each year of the mortality and expense charges from the Fund Value.

This is an illustration only and NOT a Contract. Rates of return and values contained within are projections only and are not guarantees or forecasts of future performance. It must be read in conjunction with a policy illustration from the Life Company.

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## CONCEPT ASSUMPTIONS

Insureds<br>Insured: Middle Age Executive, Male Age 45 Non-Smoker

## Prepared By:

Name: Agent / Broker

## Product

Name: Universal Life

> Policy Type: Single Life

Face Amount: \$100,000
Payment Method: Planned Deposits (15 Years)
Projected Annual Growth Rate: 6.000\%
Other Details
Growth Rate: 6.000\%

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| $\begin{array}{r} \mathrm{Pol} \\ \mathrm{Yr} \end{array}$ | Age | Annual Deposit | Net Investment | Annual \| Mortality | Charges \& Expenses| Deducted| From Fund | Savings Portion |  | Insurance Portion |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Fund Value | Rate of Return on Deposit | Estate Benefit | Rate of Return on Deposit |
| 1 | 46 | 3,001 | 2,609 | 392\| | 2,775 | 6.00\%\| | 102,775 | 3324.69\% |
| 2 | 47 | 3,001 | 2,590 | 411\| | 5,696 | 6.00\%\| | 105,696 | 445.57\% |
| 3 | 48 | 3,001 | 2,571 | 430\| | 8,774 | 6.00\%\| | 108,774 | 191.70\% |
| 4 | 49 | 3,001 | 2,547 | 454\| | 12,011 | 6.00\%\| | 112,011 | 113.71\% |
| 5 | 50 | 3,001 | 2,526 | 475\| | 15,498 | 6.00\%\| | 115,498 | 77.99\% |
| 6 | 51 | 3,001 | 2,505 | 496\| | 19,191 | 6.00\%\| | 119,191 | 58.05\% |
| 7 | 52 | 3,001 | 2,479 | 522\| | 23,098 | 6.00\%\| | 123,098 | 45.55\% |
| 8 | 53 | 3,001 | 2,445 | 556\| | 27,224 | 6.00\%\| | 127,224 | 37.08\% |
| 9 | 54 | 3,001 | 2,399 | 602\| | 31,573 | 6.00\%\| | 131,573 | 31.03\% |
| 10 | 55 | 3,001 | 2,366 | 635\| | 36,351 | 6.00\%\| | 136,351 | 26.55\% |
| 11 | 56 | 3,001 | 2,337 | 664\| | 41,437 | 6.00\%\| | 141,437 | 23.11\% |
| 12 | 57 | 3,001 | 2,295 | 706\| | 46,837 | 6.00\%\| | 146,837 | 20.42\% |
| 13 | 58 | 3,001 | 2,248 | 753\| | 52,570 | 6.00\%\| | 152,570 | 18.26\% |
| 14 | 59 | 3,001 | 2,209 | 792\| | 58,667 | 6.00\%\| | 158,667 | 16.51\% |
| 15 | 60 | 3,001 | 2,158 | 843\| | 65,141 | 6.00\%\| | 165,141 | 15.06\% |
| 16 | 61 |  |  | 820\| | 68,885 | 6.00\%\| | 168,885 | 13.88\% |
| 17 | 62 |  |  | 906\| | 72,804 | 6.00\%\| | 172,804 | 12.88\% |
| 18 | 63 |  |  | 1,001\| | 76,900 | 6.00\%\| | 176,900 | 12.04\% |
| 19 | 64 |  |  | 1,107\| | 81,175 | 6.00\%\| | 181,175 | 11.32\% |
| 20 | 65 |  |  | 1,134\| | 85,724 | 6.00\%\| | 185,724 | 10.71\% |
| 25 | 70 |  |  | 1,897\| | 111,346 | 6.00\%\| | 211,346 | 8.59\% |
| 30 | 75 |  |  | 3,195 | 141,086 | 6.00\%\| | 241,086 | 7.35\% |
| 55 | 100 |  |  | 12,120\| | 153,197 | 6.00\%\| | 253,197 | 3.64\% |

E. \& O. E.

